

Republic of the Philippines  
TECHNICAL EDUCATION AND SKILLS DEVELOPMENT AUTHORITY  
East Service Rd., South Superhighway, Taguig City, Metro Manila

3<sup>rd</sup> Joint Standard Setting and Systems Development and  
Finance TESDA Board and TESDA Secretariat Meeting  
13 March 2007, Tuesday 1:00 p.m.  
7th Floor TESDA Board Room, Office of the Chair  
Taguig City, Metro Manila

**Resolution No. 2007 - 10**  
(page 1 of 3 pages)

**APPROVING THE AWARD OF CONTRACT TO THE TELEDEVELOPMENT SERVICES, INCORPORATED FOR THE SUPPLY OF THE TEST IDENTIFICATION NUMBERS (IDs) FOR PROSPEAK7 AS TEST INSTRUMENTS FOR ENGLISH PROFICIENCY UNDER THE PGMA TRAINING FOR WORK SCHOLARSHIP PROJECT (PGMA-TWSP) THROUGH DIRECT CONTRACTING AMOUNTING TO SEVEN MILLION TWO HUNDRED FIFTY THOUSAND PESOS ONLY (Php7,250,000.00)**

**WHEREAS**, Section 8, paragraph 3 of Republic Act No. 7796, otherwise known as the "Technical Education and Skills Development Act of 1994", grants the TESDA Board the power to enter into, make, execute, perform and carry-out domestic and foreign contracts, subject to existing law, rules and regulations;

**WHEREAS**, in the exercise of this power, the TESDA Board shall approve all contracts, both local and foreign, entered into by the Technical Education and Skills Development Authority (TESDA);

**WHEREAS**, TESDA is a government agency mandated to develop middle-level manpower through the provision of quality technical education and skills training for gainful employment;

**WHEREAS**, the PGMA Training for Work Scholarship Project was launched and one of its objectives is to provide job opportunities in the business process industry particularly as call center agents;

**WHEREAS**, the task of pre-testing applicants as call center agents is necessary to identify those who are "hireable" for immediate referral to waiting jobs in call centers and "near hires" to be immediately referred for further training in English proficiency at private and public training institutions with TESDA-registered programs

**WHEREAS**, TESDA intends to procure a quick, cost-effective, and accessible instruments that can be used by all TESDA field operating units in its desire to provide free screening/assessment for the first 50,000 applicants to call centers;

**WHEREAS**, TeleDevelopment Services, Inc. is the exclusive distributor in the country of ProSpeak7, a seven (7) minute telephone-based and computer-driven test instrument for English proficiency which TESDA as well as the Business Process Association of the Philippines (BPAP), the umbrella organization for the call center and business process outsourcing market find best to its requirements;

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**APPROVING THE AWARD OF CONTRACT TO THE TELEDEVELOPMENT SERVICES, INCORPORATED FOR THE SUPPLY OF THE TEST IDENTIFICATION NUMBERS (IDs) FOR PROSPEAK7 AS TEST INSTRUMENTS FOR ENGLISH PROFICIENCY UNDER THE PGMA TRAINING FOR WORK SCHOLARSHIP PROJECT (PGMA-TWSP) THROUGH DIRECT CONTRACTING AMOUNTING TO SEVEN MILLION TWO HUNDRED FIFTY THOUSAND PESOS ONLY (Php7,250,000.00)**

**WHEREAS**, TeleDevelopment Services, Inc. has been found technically and financially capable of supplying the test instruments which TESDA desires to procure through Direct Contracting as an alternative mode of procurement pursuant to Section 50 of the Implementing Rules and Regulations – A (As Amended) of RA 9164 authorizing the Procuring Entity to procure goods and services from an exclusive dealer, among others:

**WHEREAS**, the following documents have been appended in the TESDA BAC Resolutions of the said procurement/contract to form part and parcel of this Resolution:

- a. Duly Notarized Certification of the Agency Head which stipulates that all procedures and documents are in accordance with the existing laws
- b. Certificate of Funds Availability
- c. Approved Budget for the Contract
- d. Terms of Reference
- e. BAC Resolution No. 006–2007
- f. Minutes of Meeting with the Direct Contractor

**WHEREAS**, during the 3<sup>rd</sup> Joint Standard Setting and Systems Development and Finance TESDA Board and TESDA Secretariat Meeting held last 13 March 2007, it was recommended to the Members of the Committee - TESDA Board the approval of award of contract to the TeleDevelopment Services, Inc. for the supply of the Test Identification Numbers (Test IDs) for ProSpeak7 as test instruments for English proficiency under the PGMA Training for Work Scholarship Project (PGMA-TWSP) through Direct Contracting amounting to SEVEN MILLION TWO HUNDRED FIFTY THOUSAND PESOS ONLY (Php7,250,000.00);

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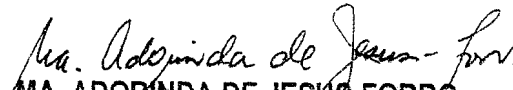
**APPROVING THE AWARD OF CONTRACT TO THE TELEDEVELOPMENT SERVICES, INCORPORATED FOR THE SUPPLY OF THE TEST IDENTIFICATION NUMBERS (IDs) FOR PROSPEAK7 AS TEST INSTRUMENTS FOR ENGLISH PROFICIENCY UNDER THE PGMA TRAINING FOR WORK SCHOLARSHIP PROJECT (PGMA-TWSP) THROUGH DIRECT CONTRACTING AMOUNTING TO SEVEN MILLION TWO HUNDRED FIFTY THOUSAND PESOS ONLY (Php7,250,000.00)**

**NOW THEREFORE, BE IT RESOLVED, AS IT IS HEREBY RESOLVED**, that the TESDA Board approves the Award of Contract to the TeleDevelopment Services, Inc. for the supply of the Test Identification Numbers (Test IDs) for ProSpeak7 as test instruments for English proficiency under the PGMA Training for Work Scholarship Project (PGMA-TWSP) through Direct Contracting amounting to SEVEN MILLION TWO HUNDRED FIFTY THOUSAND PESOS ONLY (Php7,250,000.00);


**BE IT RESOLVED FURTHER**, that the TESDA Board authorizes Dr. Augusto Boboy Syjuco as the Alternate Chair and Secretary/Director General of Technical Education and Skills Development Authority (TESDA) to sign the final terms and conditions of the contract in behalf of the TESDA Board;

**BE IT RESOLVED FINALLY**, that copies of the Resolution shall be disseminated to all concerned.

Approved by Referendum this 13<sup>th</sup> day of March 2007.

  
**MA. ADORINDA DE JESUS-FORRO**  
Board Secretary VI

Attested by:

  
**DR. AUGUSTO BOBOY SYJUCO**  
Alternate Chair, TESDA Board  
Secretary and Director General  
Technical Education and Skills Development Authority



**TECHNICAL EDUCATION AND SKILLS DEVELOPMENT AUTHORITY**  
**BIDS AND AWARDS COMMITTEE**  
(CENTRAL OFFICE)

Resolution No. 006 - 2007

**RECOMMENDING THE AWARD OF CONTRACT TO TELEDEVELOPMENT,  
INCORPORATED FOR THE PROVISION OF AN ENGLISH PROFICIENCY TEST  
INSTRUMENT FOR THE PGMA TRAINING FOR WORK SCHOLARSHIP PROJECT  
(PGMA-TWSP) THROUGH DIRECT CONTRACTING**

**WHEREAS**, the Bids and Awards Committee (BAC) pursuant to RA No. 9184, otherwise known as the Government Procurement Reform Act, is the body tasked to post invitations to bid, conduct pre-bid conferences, determine the eligibility of prospective bidders, receive and open bids, conduct the evaluation of bids, undertake post-qualification proceedings and recommend award of contracts to the Head of the Procuring Entity;

**WHEREAS**, TESDA is a government agency mandated to develop middle-level manpower through the provision of quality technical education and skills training for gainful employment;

**WHEREAS**, the PGMA Training for Work Scholarship Project was launched and one of its objectives is to provide job opportunities in the business process industry particularly as call center agents;

**WHEREAS**, the task of pre-testing applicants as call center agents is necessary to identify those who are "hireable" for immediate referral to waiting jobs in call centers and "near hires" to be immediately referred for further training in English proficiency at private and public training institutions with TESDA-registered programs;

**WHEREAS**, TESDA in its desire to provide free screening/assessment for the first 50,000 applicants to call centers, intends to procure a quick, cost-effective and accessible instrument that can be used by all TESDA field operating units

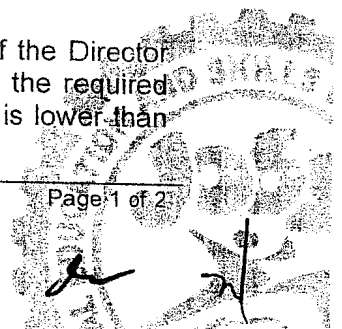
**WHEREAS**, ProSpeak 7, a seven (7) minute telephone-based and computer driven test instrument for English proficiency is found best fitted to the requirement of the Business Process Association of the Philippines (BPAP), the umbrella organization for the call center and business process outsourcing market, and in response to the latter's need, TESDA intend to procure the preferred test instrument;

**WHEREAS**, TeleDevelopment Services, Incorporated, is the exclusive distributor in the country of ProSpeak7, per its certification submitted to the BAC;

**WHEREAS**, in pursuant to the provision of Sec. 50, of Republic Act No. 9184, TeleDevelopment Services was asked to submit its price quotation together with condition of sale;

**WHEREAS**, during the negotiation made by and between the office of the Director General and the TeleDevelopment Services, Inc. the latter agreed to provide the required computer-driven test instrument at the rate of **₱ 145.00** per ID, which amount is lower than their original price of **₱ 179.20**;

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**WHEREAS**, the total requirement of the Authority is of about **50,000 Test IDs**, the total cost of which is **Seven Million Two Hundred Fifty Thousand Pesos (P7,250,000.00)**. The delivery of TEST IDs shall be in batches at 10,000 Test ID per batch;

**NOW, THEREFORE, BE IT RESOLVED, AS IT IS HEREBY RESOLVED**, to recommend to the Director General, the award of contract to TeleDevelopment Services, Incorporated for the supply of ProSpeak7 Test IDs as Test Instrument for English Proficiency under the PGMA Training for Work Scholarship Project (PGMA-TWSP) through Direct Contracting.

Signed this \_\_\_\_ day of \_\_\_\_\_ 2007 at TESDA, Taguig City, Metro Manila.

  
**TEODORO S. SANICO**  
BAC Chairperson

  
**ATTY. MARJORIE S. DOCDOCIL**  
BAC Vice Chairperson

  
**ERNESTO A. BELTRAN**  
BAC Member

**BUEN S. MONDEJAR**  
BAC Member

  
**RAUL K. TANCHICO**  
BAC Member

Approved By:

  
**SEC. AUGUSTO BOBOY SYJUCO**  
Director General

**EXEC. DIR. ADELAIDA L. INTON**Representative of **SEC. PETER B. FAVILA**  
Government Sector, DTI**SEC. JESLI A. LAPUS**

Government Sector Representative, DepEd

**SEC. ARTHUR C. YAP**

Government Sector Representative, DA

**SEC. RONALDO V. PUNO**

Government Sector Representative, DILG

**SEC. ESTRELLA F. ALABASTRO**

Government Sector Representative, DOST

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Government Sector, CHED**ATTY. IBARRA A. MALONZO**

Labor Sector Representative

**MR. ISIDRO ANTONIO G. ASPER**

Labor Sector Representative

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**DR. TERESITA U. QUIRINO**

Education &amp; Training Sector Representative

**BISHOP PRECIOSO D. CANTILLAS**

Education &amp; Training Sector Representative

**DR. JOSELITO S. SANDEJAS**

Business &amp; Investment Sector Representative

**MS. GLORIA S. CORTES**

Business &amp; Investment Sector Representative


BOARD RESOLUTION No. 2007- 10 APPROVING THE AWARD OF CONTRACT TO THE TELEDEVELOPMENT SERVICES, INCORPORATED FOR THE SUPPLY OF THE TEST IDENTIFICATION NUMBERS (IDs) FOR PROSPEAK? AS TEST INSTRUMENTS FOR ENGLISH PROFICIENCY UNDER THE PGMA TRAINING FOR WORK SCHOLARSHIP PROJECT (PGMA-TWSP) THROUGH DIRECT CONTRACTING AMOUNTING TO SEVEN MILLION TWO HUNDRED FIFTY THOUSAND PESOS ONLY (Php7,250,000.00) (Endorsed favorably for approval/consent during the 3<sup>rd</sup> Joint Standard Setting and Systems Development and Finance TESDA Board- TESDA Secretariat Consultation Meeting, 13 March 2007).

**EXEC. DIR. ADELADA L. INTON**  
Representative of SEC. PETER B. FAVILA  
Government Sector, DTI

**SEC. JESLIA LAPUS**  
Government Sector Representative, DepEd


**SEC. ARTHUR C. YAP**  
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**SEC. RONALDO V. PUNO**  
Government Sector Representative, DILG

  
**SEC. ESTRELLA F. ALABASTRO**  
Government Sector Representative, DOST

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Representative of ACTING CHAIR CARLITO S. PUNO  
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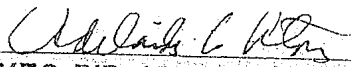
**DR. TERESITA U. QUIRINO**  
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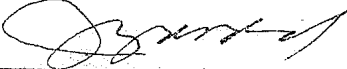
  
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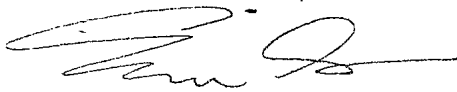
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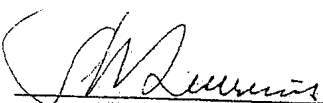
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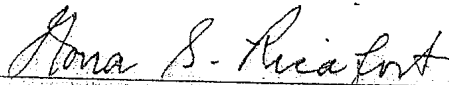
  
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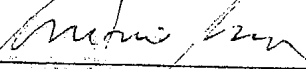
  
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FAX NO. : 028179048

Mar. 21 2007 05:39AM P5

**EXEC. DIR. ADELAI DA L. INTON**  
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**SEC. ARTHUR C. YAP**  
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**SEC. JESLIA A. LAPUS**  
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**SEC. ROMALDO V. PUNO**  
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FROM : TESDA

FAX NO. : 028179048

Mar. 19 2007 03:56AM P5

**EXEC. DIR. ADELAIDA L. INTON**  
Representative of **SEC. PETER B. FAVILA**  
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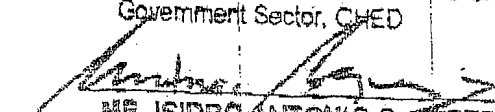
**SEC. ARTHUR C. YAP**  
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